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116

# HICKS BROADCASTING OF INDIANA, L.L.C.

## - Financial Statements -

(UNAUDITED)

JANUARY, 1998

Federal Communications Commission	
Docket No. <u>MM-98-46</u>	Exhibit No. <u>116</u>
Presented by <u>MMB</u>	
Disposition	Identified <u>✓</u>
	Received <u>Oct 26, 98</u>
	Rejected <u>          </u>
Reporter <u>(Signature)</u>	
Date <u>10-6-98</u>	

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1998

# HICKS BROADCASTING OF INDIANA

January 31, 1998

DESCRIPTION	1998	1997
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
CASH	\$2,037	
ACCOUNTS RECEIVABLE	(29,670)	(18,820)
INTERCO PATHFINDER	(15,726)	53,336
PREPAID EXPENSES	6,250	59,519
<b>TOTAL CURRENT ASSETS</b>	<b>(37,109)</b>	<b>94,035</b>
<b>LAND &amp; EQUIPMENT</b>		
LAND	30,000	30,000
EQUIPMENT	289,450	288,318
ACCUM DEPRECIATION	(157,399)	(128,346)
<b>NET BOOK VALUE OF EQUIP</b>	<b>162,051</b>	<b>189,972</b>
<b>OTHER ASSETS</b>	<b>130,928</b>	<b>142,921</b>
<b>TOTAL ASSETS</b>	<b>255,870</b>	<b>426,928</b>

## LIABILITIES & EQUITY

<b>CURRENT LIABILITIES</b>		
ACCOUNTS PAYABLE	50,980	36,718
INTERCO TRUTH	1,286	
NOTES PAYABLE-CURRENT		139,437
ACCRUED PAYROLL	12,700	13,777
ACCRUED TAXES	8,580	12,815
ACCRUED INTEREST	14,604	4,501
<b>TOTAL CURRENT LIABILITIES</b>	<b>88,150</b>	<b>207,248</b>
<b>LONG TERM LIABILITIES</b>		
NOTES PAY - BOOTH		215,435
NOTES PAY - OLD KENT BANK	165,000	
SHAREHOLDER LOANS	97,721	115,002
<b>TOTAL LONG TERM LIAB</b>	<b>262,721</b>	<b>330,437</b>
<b>EQUITY</b>		
MEMBERSHIP CAPITAL	20,000	20,183
BALANCE-DEC 31 ST, LAST	(123,960)	(127,075)
NET PROFIT - YEAR TO DATE	25,487	253
LESS: DIVIDENDS	(16,528)	(4,118)
<b>TOTAL STOCKHOLDER EQUI</b>	<b>(95,001)</b>	<b>(110,757)</b>
<b>TOTAL LIAB &amp; EQUITY</b>	<b>255,870</b>	<b>426,928</b>

PATH00040

**WRBR RADIO**  
**SCHEDULE OF PAST DUE RECEIVABLES - 60 Days or More**  
**1998**

Gross Account Receivable (Excl. Trade)	PAST DUE 60 Days or More					Gross Account Receivable (Excl. Trade)	PAST DUE 60 Days or More	
	Amount	Percent					Amount	Percent
303,011	141,722	46.8%	JANUARY	JULY				
			FEBRUARY	AUGUST				
			MARCH	SEPTEMBER				
			APRIL	OCTOBER				
			MAY	NOVEMBER				
			JUNE	DECEMBER				

PATH00041

HICKS BROADCASTING OF INDIANA, L.L.C.  
WRBR  
For the Month Ending January 31, 1998

CURRENT MONTH	CURRENT BUDGET	OVER OR UNDER AMT	PER CENT VARIANCE	PRIOR YR ACTUAL	ACCOUNT NAME	YTD AMOUNT	YTD BUDGET	OVER OR UNDER AMT	PER CENT VARIANCE	PRIOR YR ACTUAL
\$87,484	\$97,000	(\$9,516)	(9.8%)	\$88,707	REVENUE	\$87,484	\$97,000	(\$9,516)	(9.8%)	\$88,707
17,620	10,000	7,620	76.2%	6,673	LOCAL	17,620	10,000	7,620	76.2%	6,673
185	1,000	(815)	(81.5%)	800	NATIONAL	185	1,000	(815)	(81.5%)	800
105,289	108,000	(2,711)	(2.5%)	96,180	TALENT	105,289	108,000	(2,711)	(2.5%)	96,180
10,291	10,690	(399)	(3.7%)	6,312	TOTAL REVENUE	10,291	10,690	(399)	(3.7%)	6,312
94,998	97,310	(2,312)	(2.4%)	89,868	AGENCY COMMISSIONS	94,998	97,310	(2,312)	(2.4%)	89,868
16,364	21,140	(4,776)	(22.6%)	23,247	NET REVENUE	16,364	21,140	(4,776)	(22.6%)	23,247
1,874	1,180	694	58.8%	996	SALES COMMISSIONS	1,874	1,180	694	58.8%	996
2,975	3,210	(235)	(7.3%)	2,915	NATIONAL REPS COMM	2,975	3,210	(235)	(7.3%)	2,915
73,785	71,780	2,005	2.8%	62,710	MUSIC LICENSE FEES	73,785	71,780	2,005	2.8%	62,710
					REVENUE NET OF COMM					
					DEPARTMENTAL EXPENSES					
1,760	2,130	(370)	(17.4%)	1,580	ENGINEERING	1,760	2,130	(370)	(17.4%)	1,580
19,045	30,605	(11,560)	(37.8%)	21,593	PROGRAMMING	19,045	30,605	(11,560)	(37.8%)	21,593
686	845	(159)	(18.8%)	756	NEWS	686	845	(159)	(18.8%)	756
10,684	8,545	2,139	25.0%	8,256	SALES	10,684	8,545	2,139	25.0%	8,256
10,513	1,125	9,388	834.5%	607	PROMOTION	10,513	1,125	9,388	834.5%	607
42,688	43,250	(562)	(1.3%)	32,792	TOTAL DEPT EXPENSE	42,688	43,250	(562)	(1.3%)	32,792
					MANAGEMENT EXPENSES					
16,642	15,990	652	4.1%	11,930	ADMIN & ACCOUNTING	16,642	15,990	652	4.1%	11,930
527	640	(113)	(17.7%)	699	CORPORATE INSURANCE	527	640	(113)	(17.7%)	699
3,786	3,680	126	3.4%	2,243	EMPLOYEE INSURANCE	3,786	3,680	126	3.4%	2,243
650	720	(70)	(9.7%)	965	CITY & COUNTY TAX	650	720	(70)	(9.7%)	965
3,903	3,870	33	0.9%	2,652	PAYROLL TAXES	3,903	3,870	33	0.9%	2,652
4,048	3,700	348	9.4%	3,868	RENT EXPENSE	4,048	3,700	348	9.4%	3,868
5,000	1,000	4,000	400.0%	1,000	BAD DEBT EXPENSE	5,000	1,000	4,000	400.0%	1,000
(6)	250	(250)	(100.0%)		PROFESSIONAL FEES	(6)	250	(250)	(100.0%)	
		(6)			MISCELLANEOUS EXPENSE			(6)		
34,550	29,830	4,720	15.8%	23,357	TOTAL MANAGEMENT EXP	34,550	29,830	4,720	15.8%	23,357
77,238	73,080	4,158	5.7%	56,149	TOTAL EXPENSES	77,238	73,080	4,158	5.7%	56,149
(3,453)	(1,300)	(2,153)	165.6%	6,561	OPERATING CASH FLOW	(3,453)	(1,300)	(2,153)	165.6%	6,561
(3.6)%	(1.3)%			7.3%	PERCENT OF NET REVENUE	(3.6)%	(1.3)%			7.3%
(3,356)	(3,700)	344	(9.3%)	(3,659)	DEPRECIATION/AMORT	(3,356)	(3,700)	344	(9.3%)	(3,659)
(1,962)		(1,962)		(4,818)	INTEREST EXPENSE	(1,962)	(2,000)	38	(1.9%)	(4,818)
4,430	3,000	1,430	47.7%	3,662	TRADE REVENUE	4,430	3,000	1,430	47.7%	3,662
32,956	(3,000)	35,956	.....	(1,212)	TRADE EXPENSE	32,956	(3,000)	35,956	.....	(1,212)
(3,125)		(3,125)		(281)	NON OPERATING EXPENSE	(3,125)		(3,125)		(281)
25,490	(5,000)	30,490	(609.8%)	253	NET OPERATING PROFIT	25,490	(7,000)	32,490	(464.1%)	253

PATH00042

Anthony A. Adelman

# **HICKS BROADCASTING OF INDIANA, L.L.C.**

- Financial Statements -

(UNAUDITED)

FEBRUARY, 1998

PATH00043

# HICKS BROADCASTING OF INDIANA

February 28, 1998

DESCRIPTION	1998	1997
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
CASH	\$2,037	
ACCOUNTS RECEIVABLE	(34,552)	(20,360)
INTERCO PATHFINDER	28,493	73,366
PREPAID EXPENSES	3,125	59,519
TOTAL CURRENT ASSETS	(897)	112,525
<b>LAND &amp; EQUIPMENT</b>		
LAND	30,000	30,000
EQUIPMENT	289,450	290,116
ACCUM DEPRECIATION	(159,755)	(131,005)
NET BOOK VALUE OF EQUIP	159,695	189,111
<b>OTHER ASSETS</b>	129,928	141,922
<b>TOTAL ASSETS</b>	<u>288,726</u>	<u>443,558</u>

## LIABILITIES & EQUITY

<b>CURRENT LIABILITIES</b>		
ACCOUNTS PAYABLE	43,161	48,509
INTERCO TRUTH		1
NOTES PAYABLE-CURRENT		139,437
ACCRUED PAYROLL	11,713	15,120
ACCRUED TAXES	9,230	13,780
ACCRUED INTEREST	15,256	9,202
TOTAL CURRENT LIABILITIES	79,360	226,049
<b>LONG TERM LIABILITIES</b>		
NOTES PAY - BOOTH		215,435
NOTES PAY - OLD KENT BANK	165,000	
SHAREHOLDER LOANS	97,721	115,002
TOTAL LONG TERM LIAB	262,721	330,437
<b>EQUITY</b>		
MEMBERSHIP CAPITAL	20,000	20,183
BALANCE-DEC 31 ST, LAST	(123,960)	(127,075)
NET PROFIT - YEAR TO DATE	67,133	(1,918)
LESS: DIVIDENDS	(16,528)	(4,118)
TOTAL STOCKHOLDER EQUI	(53,355)	(112,928)
<b>TOTAL LIAB &amp; EQUITY</b>	<u>288,726</u>	<u>443,558</u>

PATH00044

**WRBR RADIO**  
**SCHEDULE OF PAST DUE RECEIVABLES - 60 Days or More**  
**1998**

Gross Accounts Receivable (Excl. Trade)	PAST DUE 60 Days or More					Gross Accounts Receivable (Excl. Trade)	PAST DUE 60 Days or More	
	Amount	Percent					Amount	Percent
303,011	141,722	46.8%	JANUARY	JULY				
330,802	159,373	48.2%	FEBRUARY	AUGUST				
			MARCH	SEPTEMBER				
			APRIL	OCTOBER				
			MAY	NOVEMBER				
			JUNE	DECEMBER				

PATH00045



HICKS BROADCASTING OF INDIANA, L.L.C.  
WRBR  
For the Two Months Ending February 28, 1998

CURRENT MONTH	CURRENT BUDGET	OVER OR UNDER AMT	PER CENT VARIANCE	PRIOR YR ACTUAL	ACCOUNT NAME	YTD AMOUNT	YTD BUDGET	OVER OR UNDER AMT	PER CENT VARIANCE	PRIOR YR ACTUAL
\$128,721	\$99,000	\$29,721	30.0%	\$91,773	REVENUE					
29,917	15,000	14,917	99.4%	13,368	LOCAL	\$216,205	\$196,000	\$20,205	10.3%	\$180,480
338	1,000	(662)	(66.2%)	775	NATIONAL	47,538	25,000	22,538	90.2%	20,041
5		5			TALENT	523	2,000	(1,477)	(73.9%)	1,575
					OTHER REVENUE	5		5		
158,981	115,000	43,981	38.2%	105,918	TOTAL REVENUE	264,271	223,000	41,271	18.5%	202,096
17,133	11,530	5,603	48.6%	9,782	AGENCY COMMISSIONS	27,423	22,220	5,203	23.4%	16,094
141,848	103,470	38,378	37.1%	96,134	NET REVENUE	236,848	200,780	36,068	18.0%	186,002
23,098	19,750	3,348	17.0%	21,553	SALES COMMISSIONS	39,461	40,890	(1,429)	(3.5%)	44,800
3,012	1,960	1,052	53.7%	1,163	NATIONAL REPS COMM	4,886	3,140	1,746	55.6%	2,159
4,475	3,415	1,060	31.0%	3,115	MUSIC LICENSE FEES	7,450	6,625	825	12.5%	6,030
111,263	78,345	32,918	42.0%	70,303	REVENUE NET OF COMM	185,051	150,125	34,926	23.3%	133,013
					DEPARTMENTAL EXPENSES					
1,849	2,040	(191)	(9.4%)	1,788	ENGINEERING	3,810	4,170	(560)	(13.4%)	3,368
18,227	27,450	(9,223)	(33.6%)	22,474	PROGRAMMING	37,272	58,055	(20,783)	(35.8%)	44,087
517	775	(258)	(33.3%)	714	NEWS	1,203	1,620	(417)	(25.7%)	1,471
6,815	8,520	(1,705)	(20.0%)	13,338	SALES	17,502	17,065	437	2.6%	21,594
(9,169)	4,125	(13,294)	(322.3%)	1,972	PROMOTION	1,343	5,250	(3,907)	(74.4%)	2,579
18,239	42,910	(24,671)	(57.5%)	40,286	TOTAL DEPT EXPENSE	60,930	86,160	(25,230)	(29.3%)	73,079
					MANAGEMENT EXPENSES					
17,834	16,130	1,704	10.6%	13,301	ADMIN & ACCOUNTING	34,477	32,120	2,357	7.3%	25,231
527	640	(113)	(17.7%)	699	CORPORATE INSURANCE	1,054	1,280	(226)	(17.7%)	1,399
3,679	3,660	19	0.5%	2,516	EMPLOYEE INSURANCE	7,465	7,320	145	2.0%	4,759
650	720	(70)	(9.7%)	965	CITY & COUNTY TAX	1,300	1,440	(140)	(9.7%)	1,930
5,260	3,870	1,390	35.9%	3,995	PAYROLL TAXES	9,164	7,740	1,424	18.4%	6,646
3,558	3,700	(142)	(3.8%)	3,004	RENT EXPENSE	7,608	7,400	208	2.8%	6,872
5,000	1,000	4,000	400.0%	1,000	BAD DEBT EXPENSE	10,000	2,000	8,000	400.0%	2,000
22	250	(228)	(91.2%)		PROFESSIONAL FEES	22	500	(478)	(95.6%)	
					MISCELLANEOUS EXPENSE	(6)		(6)		
36,530	29,970	6,560	21.9%	25,480	TOTAL MANAGEMENT EXP	71,082	59,800	11,282	18.9%	48,837
54,769	72,880	(18,111)	(24.9%)	65,766	TOTAL EXPENSES	132,012	145,960	(13,948)	(9.6%)	121,916
56,494	5,465	51,029	933.7%	4,537	OPERATING CASH FLOW	53,039	4,185	48,874	1,173.4%	11,097
50.8%	7.0%			6.5%	PERCENT OF NET REVENUE	28.7%	2.8%			8.3%
(3,356)	(3,700)	344	(9.3%)	(3,859)	DEPRECIATION/AMORT	(6,712)	(7,400)	688	(9.3%)	(7,317)
(1,839)		(1,839)		(4,701)	INTEREST EXPENSE	(3,800)	(2,000)	(1,800)	90.0%	(9,518)
1,936	3,000	(1,064)	(35.5%)	7,576	TRADE REVENUE	6,366	6,000	366	6.1%	11,238
(8,404)	(3,000)	(5,404)	180.1%	(3,673)	TRADE EXPENSE	24,551	(6,000)	30,551	(509.2%)	(4,886)
(3,185)		(3,185)		(2,251)	NON OPERATING EXPENSE	(6,310)		(6,310)		(2,532)
41,646	1,765	39,881	2,259.5%	(2,171)	NET OPERATING PROFIT	67,134	(5,235)	72,369	*****	(1,918)

PATH00046

Anthony A. Adelman

# **HICKS BROADCASTING OF INDIANA, L.L.C.**

- Financial Statements -

(UNAUDITED)

MARCH, 1998

PATH00047

# HICKS BROADCASTING OF INDIANA

March 31, 1998

DESCRIPTION	1998	1997
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
CASH	\$843	
ACCOUNTS RECEIVABLE	(30,219)	(8,011)
INTERCO PATHFINDER	11,477	42,922
PREPAID EXPENSES		59,519
TOTAL CURRENT ASSETS	(17,899)	94,430
<b>LAND &amp; EQUIPMENT</b>		
LAND	30,000	30,000
EQUIPMENT	289,450	290,116
ACCUM DEPRECIATION	(162,112)	(133,711)
NET BOOK VALUE OF EQUIP	157,338	186,405
<b>OTHER ASSETS</b>	128,929	140,922
<b>TOTAL ASSETS</b>	<b>268,368</b>	<b>421,757</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
ACCOUNTS PAYABLE	43,264	48,130
INTERCO TRUTH		1
NOTES PAYABLE-CURRENT		139,437
ACCRUED PAYROLL	17,678	18,043
ACCRUED TAXES	9,880	14,745
ACCRUED INTEREST	14,593	9,968
TOTAL CURRENT LIABILITIES	85,415	230,324
<b>LONG TERM LIABILITIES</b>		
NOTES PAY - BOOTH		204,250
NOTES PAY - OLD KENT BANK	173,000	
SHAREHOLDER LOANS	97,721	114,778
TOTAL LONG TERM LIAB	270,721	319,028
<b>EQUITY</b>		
MEMBERSHIP CAPITAL	20,000	20,183
BALANCE-DEC 31 ST. LAST	(123,960)	(127,075)
NET PROFIT - YEAR TO DATE	33,201	(8,560)
LESS: DIVIDENDS	(17,009)	(12,143)
TOTAL STOCKHOLDER EQUI	(87,768)	(127,595)
<b>TOTAL LIAB &amp; EQUITY</b>	<b>268,368</b>	<b>421,757</b>

PATH00048

**WRBR RADIO**  
**SCHEDULE OF PAST DUE RECEIVABLES - 60 Days or More**  
**1998**

Gross Account Receivable (Excl. Trade)	PAST DUE 60 Days or More					Gross Accounts Receivable (Excl. Trade)	PAST DUE 60 Days or More	
	Amount	Percent					Amount	Percent
303,011	141,722	46.8%	JANUARY	JULY				
330,802	159,373	48.2%	FEBRUARY	AUGUST				
309,857	103,753	33.5%	MARCH	SEPTEMBER				
			APRIL	OCTOBER				
			MAY	NOVEMBER				
			JUNE	DECEMBER				

PATH00049

HICKS BROADCASTING OF INDIANA, L.L.C.  
WRBR  
For the Three Months Ending March 31, 1998

CURRENT MONTH	CURRENT BUDGET	OVER OR UNDER AMT	PER CENT VARIANCE	PRIOR YR ACTUAL	ACCOUNT NAME	YTD AMOUNT	YTD BUDGET	OVER OR UNDER AMT	PER CENT VARIANCE	PRIOR YR ACTUAL
\$95,204	\$155,000	(\$59,796)	(38.6%)	\$84,943	REVENUE					
24,146	19,000	5,146	27.1%	15,050	LOCAL	\$311,409	\$351,000	(\$39,591)	(11.3%)	\$285,423
1,375	1,000	375	37.5%	1,274	NATIONAL	71,684	44,000	27,684	62.9%	35,081
					TALENT	1,898	3,000	(1,102)	(36.7%)	2,849
					OTHER REVENUE	5		5		
120,725	175,000	(54,275)	(31.0%)	101,267	TOTAL REVENUE	384,996	398,000	(13,004)	(3.3%)	303,363
12,917	17,470	(4,553)	(26.1%)	10,511	AGENCY COMMISSIONS	40,340	39,690	650	1.6%	26,605
107,808	157,530	(49,722)	(31.6%)	90,756	NET REVENUE	344,656	358,310	(13,654)	(3.8%)	276,758
18,145	30,880	(12,735)	(41.2%)	22,077	SALES COMMISSIONS	57,607	71,770	(14,163)	(19.7%)	66,876
3,146	2,800	346	12.4%	2,306	NATIONAL REPS COMM	8,032	5,940	2,092	35.2%	4,465
3,375	5,150	(1,775)	(34.5%)	2,945	MUSIC LICENSE FEES	10,625	11,775	(950)	(8.1%)	8,975
63,142	118,700	(35,558)	(30.0%)	63,428	REVENUE NET OF COMM	268,192	288,825	(633)	(0.2%)	198,442
					DEPARTMENTAL EXPENSES					
2,248	2,130	118	5.5%	1,207	ENGINEERING	5,858	6,300	(442)	(7.0%)	4,575
23,947	28,750	(4,803)	(16.7%)	18,892	PROGRAMMING	61,219	86,805	(25,586)	(29.5%)	62,959
1,006	845	161	19.1%	738	NEWS	2,210	2,465	(255)	(10.3%)	2,207
9,303	8,370	933	11.1%	4,296	SALES	26,805	25,435	1,370	5.4%	25,890
614	14,125	(13,511)	(95.7%)	8,683	PROMOTION	1,957	19,375	(17,418)	(89.9%)	11,262
37,118	54,220	(17,102)	(31.5%)	33,814	TOTAL DEPT EXPENSE	98,049	140,380	(42,331)	(30.2%)	106,893
					MANAGEMENT EXPENSES					
16,455	15,400	1,055	6.9%	14,816	ADMIN & ACCOUNTING	50,931	47,520	3,411	7.2%	40,047
527	640	(113)	(17.7%)	699	CORPORATE INSURANCE	1,581	1,920	(339)	(17.7%)	2,098
3,533	3,660	(127)	(3.5%)	2,780	EMPLOYEE INSURANCE	10,997	10,980	17	0.2%	7,539
650	720	(70)	(9.7%)	965	CITY & COUNTY TAX	1,950	2,160	(210)	(9.7%)	2,895
4,062	3,870	212	5.5%	3,830	PAYROLL TAXES	13,246	11,610	1,636	14.1%	10,476
3,514	3,750	(236)	(6.3%)	3,684	RENT EXPENSE	11,120	11,150	(30)	(0.3%)	10,756
				385	BUILDING MAINTENANCE					385
5,000	1,000	4,000	400.0%	1,000	BAD DEBT EXPENSE	15,000	3,000	12,000	400.0%	3,000
	250	(250)	(100.0%)		PROFESSIONAL FEES	22	750	(728)	(97.1%)	
15		15		56	MISCELLANEOUS EXPENSE	9		9		56
33,776	29,290	4,486	15.3%	28,415	TOTAL MANAGEMENT EXP	104,858	89,090	15,768	17.7%	77,252
70,894	83,510	(12,616)	(15.1%)	62,229	TOTAL EXPENSES	202,905	229,470	(26,565)	(11.6%)	184,145
12,248	35,190	(22,942)	(65.2%)	1,199	OPERATING CASH FLOW	65,287	39,355	25,932	65.9%	12,297
11.4%	22.3%			1.3%	PERCENT OF NET REVENUE	18.9%	11.0%			4.4%
(3,356)	(3,700)	344	(9.3%)	(3,705)	DEPRECIATION/AMORT (EXP)	(10,068)	(11,100)	1,032	(9.3%)	(11,023)
(2,009)	(1,985)	(24)	1.2%	(4,582)	INTEREST (EXPENSE)	(5,809)	(5,790)	(19)	0.3%	(14,100)
2,225	3,000	(775)	(25.8%)	2,606	TRADE REVENUE	8,591	9,000	(409)	(4.5%)	13,844
(38,845)	(3,000)	(35,845)	1,194.8%	(732)	TRADE (EXPENSE)	(14,294)	(9,000)	(5,294)	58.8%	(5,618)
(4,195)		(4,195)		(1,430)	NON OPERATING (EXPENSE)	(10,505)		(10,505)		(3,962)
(33,932)	29,505	(63,437)	(215.0%)	(6,844)	NET OPERATING PROFIT(LO	33,202	22,465	10,737	47.8%	(8,562)

PATH00050

Anthony A. Adelman

# **HICKS BROADCASTING OF INDIANA, L.L.C.**

- Financial Statements -

(UNAUDITED)

APRIL, 1998

13  
PATH00051

# HICKS BROADCASTING OF INDIANA

April 30, 1998

DESCRIPTION	1998	1997
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
CASH	\$813	\$42,922
ACCOUNTS RECEIVABLE	(50,775)	3,949
INTERCO PATHFINDER	63,849	(31,159)
PREPAID EXPENSES		59,519
<b>TOTAL CURRENT ASSETS</b>	<b>13,887</b>	<b>75,231</b>
<b>LAND &amp; EQUIPMENT</b>		
LAND	30,000	30,000
EQUIPMENT	289,450	290,116
ACCUM DEPRECIATION	(164,468)	(136,393)
<b>NET BOOK VALUE OF EQUIP</b>	<b>154,982</b>	<b>183,723</b>
<b>OTHER ASSETS</b>	<b>127,929</b>	<b>139,923</b>
<b>TOTAL ASSETS</b>	<b>296,798</b>	<b>398,877</b>
<b>LIABILITIES &amp; EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
ACCOUNTS PAYABLE	44,071	53,274
INTERCO TRUTH		1
NOTES PAYABLE-CURRENT		139,437
ACCRUED PAYROLL	25,730	20,902
ACCRUED TAXES	10,427	8,902
ACCRUED INTEREST	15,244	7,431
<b>TOTAL CURRENT LIABILITIES</b>	<b>95,472</b>	<b>229,947</b>
<b>LONG TERM LIABILITIES</b>		
NOTES PAY - BOOTH		192,944
NOTES PAY - OLD KENT BANK	173,000	
SHAREHOLDER LOANS	97,721	97,721
<b>TOTAL LONG TERM LIAB</b>	<b>270,721</b>	<b>290,665</b>
<b>EQUITY</b>		
MEMBERSHIP CAPITAL	20,000	20,000
BALANCE-DEC 31 ST. LAST	(123,960)	(127,075)
NET PROFIT - YEAR TO DATE	51,574	(2,517)
LESS: DIVIDENDS	(17,009)	(12,143)
<b>TOTAL STOCKHOLDER EQUI</b>	<b>(69,395)</b>	<b>(121,735)</b>
<b>TOTAL LIAB &amp; EQUITY</b>	<b>296,798</b>	<b>398,877</b>

PATH00052

**WRBR RADIO**  
**SCHEDULE OF PAST DUE RECEIVABLES - 60 Days or More**  
**1998**

Gross Account Receivable (Excl. Trade)	PAST DUE 60 Days or More					Gross Accounts Receivable (Excl. Trade)	PAST DUE 60 Days or More	
	Amount	Percent					Amount	Percent
303,011	141,722	46.8%	JANUARY	JULY				
330,802	159,373	48.2%	FEBRUARY	AUGUST				
309,857	103,753	33.5%	MARCH	SEPTEMBER				
306,609	107,785	35.2%	APRIL	OCTOBER				
			MAY	NOVEMBER				
			JUNE	DECEMBER				

PATH00053



HICKS BROADCASTING OF INDIANA, L.L.C.  
WRBR

For the Four Months Ending April 30, 1998

CURRENT MONTH	CURRENT BUDGET	OVER OR UNDER AMT	PER CENT VARIANCE	PRIOR YR ACTUAL	ACCOUNT NAME	YTD AMOUNT	YTD BUDGET	OVER OR UNDER AMT	PER CENT VARIANCE	PRIOR YR ACTUAL
\$128,847	\$150,000	(\$21,153)	(14.1%)	\$112,552	REVENUE	\$440,256	\$501,000	(\$60,744)	(12.1%)	\$377,975
23,234	21,000	2,234	10.6%	21,524	LOCAL	94,917	65,000	29,917	46.0%	56,815
1,230		1,230			NATIONAL	1,230		1,230		
530	2,000	(1,470)	(73.5%)	725	POLITICAL	2,428	5,000	(2,572)	(51.4%)	3,574
1,484		1,484			TALENT	1,490		1,490		
					OTHER REVENUE					
155,325	173,000	(17,675)	(77.0%)	134,801	TOTAL REVENUE	540,321	571,000	(30,679)	(7.5%)	438,184
15,157	17,250	(2,093)	(12.1%)	14,856	AGENCY COMMISSIONS	55,497	58,940	(1,443)	(2.5%)	41,461
140,168	155,750	(15,582)	(64.8%)	119,945	NET REVENUE	484,824	514,060	(29,236)	(15.0%)	396,703
24,705	23,730	975	4.1%	20,735	SALES COMMISSIONS	82,311	95,500	(13,189)	(13.8%)	87,611
2,897	2,560	337	13.2%	2,221	NATIONAL REPS COMM	10,930	8,500	2,430	28.6%	6,686
4,400	5,095	(695)	(13.6%)	3,875	MUSIC LICENSE FEES	15,225	16,870	(1,645)	(9.8%)	12,850
108,166	124,365	(16,199)	(68.5%)	93,114	REVENUE NET OF COMM	378,358	393,190	(16,832)	(20.0%)	289,556
					DEPARTMENTAL EXPENSES					
1,751	3,150	(1,399)	(44.4%)	2,069	ENGINEERING	7,608	9,450	(1,842)	(19.5%)	6,843
24,810	23,080	1,750	7.6%	23,449	PROGRAMMING	86,028	109,865	(23,837)	(21.7%)	86,407
905	845	60	7.1%	952	NEWS	3,115	3,310	(195)	(5.9%)	3,159
10,322	9,130	1,192	13.1%	7,749	SALES	37,128	34,565	2,563	7.4%	33,639
10,149	14,125	(3,976)	(28.1%)	11,257	PROMOTION	12,107	33,500	(21,393)	(63.9%)	22,519
47,937	50,310	(2,373)	(4.8%)	45,476	TOTAL DEPT EXPENSE	145,986	190,690	(44,704)	(103.5%)	152,387
					MANAGEMENT EXPENSES					
18,324	15,520	2,804	18.1%	15,248	ADMIN & ACCOUNTING	68,256	63,040	5,216	8.9%	55,295
527	640	(113)	(17.7%)	694	CORPORATE INSURANCE	2,108	2,560	(452)	(17.7%)	2,793
3,364	3,660	(296)	(8.1%)	2,798	EMPLOYEE INSURANCE	14,362	14,840	(478)	(1.9%)	10,337
547	720	(173)	(24.0%)	628	CITY & COUNTY TAX	2,497	2,880	(383)	(13.3%)	3,521
3,522	3,430	92	2.7%	3,709	PAYROLL TAXES	16,788	15,040	1,728	11.5%	14,186
3,566	3,700	(134)	(3.6%)	3,535	RENT EXPENSE	14,685	14,850	(165)	(1.1%)	14,291
				(385)	BUILDING MAINTENANCE					
5,000	1,000	4,000	400.0%	1,000	BAD DEBT EXPENSE	20,000	4,000	16,000	400.0%	4,000
30	250	(250)	(100.0%)	376	PROFESSIONAL FEES	22	1,000	(978)	(97.8%)	376
		30			MISCELLANEOUS EXPENSE	39		39		56
34,680	28,920	5,960	267.4%	27,601	TOTAL MANAGEMENT EXP	139,737	118,010	21,727	269.6%	104,855
82,817	79,230	3,587	222.5%	73,077	TOTAL EXPENSES	285,723	308,700	(22,977)	(186.1%)	257,222
25,349	45,135	(19,786)	(291.0%)	20,037	OPERATING CASH FLOW	90,635	84,490	6,145	(206.1%)	32,334
23.4%	38.3%			21.5%	PERCENT OF NET REVENUE	24.1%	21.5%			11.2%
(3,356)	(3,700)	344	(9.3%)	(3,682)	DEPRECIATION/AMORT (EXP)	(13,424)	(14,800)	1,376	(9.3%)	(14,705)
(1,985)	(1,985)			(4,431)	INTEREST (EXPENSE)	(7,794)	(7,775)	(19)	0.2%	(18,531)
(280)	3,000	(3,260)	(108.7%)	(3,520)	TRADE REVENUE	8,331	12,000	(3,669)	(30.6%)	10,324
(791)	(3,000)	2,209	(73.6%)	(1,556)	TRADE (EXPENSE)	(15,085)	(12,000)	(3,085)	25.7%	(7,174)
(584)		(584)		(802)	NON OPERATING (EXPENSE)	(11,089)		(11,089)		(4,765)
18,373	39,450	(21,077)	(482.6%)	6,046	NET OPERATING PROFIT(LO	51,574	61,915	(10,341)	(220.0%)	(2,517)

PATH00054

Anthony A. Adelman

# **HICKS BROADCASTING OF INDIANA, L.L.C.**

- Financial Statements -

(UNAUDITED)

MAY, 1998

PATH00055

17

# HICKS BROADCASTING OF INDIANA

May 31, 1998

DESCRIPTION	1998	1997
<b>ASSETS</b>		
<b>CURRENT ASSETS</b>		
CASH	\$2,902	\$42,922
ACCOUNTS RECEIVABLE	(50,356)	3,009
INTERCO PATHFINDER	106,914	(22,682)
PREPAID EXPENSES		59,519
TOTAL CURRENT ASSETS	59,460	82,768
<b>LAND &amp; EQUIPMENT</b>		
LAND	30,000	30,000
EQUIPMENT	289,450	290,116
ACCUM DEPRECIATION	(166,825)	(139,076)
NET BOOK VALUE OF EQUIP	152,625	181,040
<b>OTHER ASSETS</b>	126,930	138,923
<b>TOTAL ASSETS</b>	<u>339,015</u>	<u>402,731</u>
<b>LIABILITIES &amp; EQUITY</b>		
<b>CURRENT LIABILITIES</b>		
ACCOUNTS PAYABLE	225,091	192,164
INTERCO TRUTH		1
NOTES PAYABLE-CURRENT	165,000	139,437
ACCRUED PAYROLL	8,159	11,080
ACCRUED TAXES	7,110	8,324
ACCRUED INTEREST	15,896	8,083
TOTAL CURRENT LIABILITIES	421,256	359,089
<b>LONG TERM LIABILITIES</b>		
NOTES PAY - BOOTH	(165,000)	181,517
NOTES PAY - OLD KENT BANK		(139,437)
SHAREHOLDER LOANS	97,721	97,721
TOTAL LONG TERM LIAB	(67,279)	139,801
<b>EQUITY</b>		
MEMBERSHIP CAPITAL	20,000	20,000
BALANCE-DEC 31 ST, LAST	(123,960)	(127,075)
NET PROFIT - YEAR TO DATE	106,007	23,059
LESS: DIVIDENDS	(17,009)	(12,143)
TOTAL STOCKHOLDER EQUIT	(14,962)	(96,159)
<b>TOTAL LIAB &amp; EQUITY</b>	<u>339,015</u>	<u>402,731</u>

PATH00056

**WRBR RADIO**  
**SCHEDULE OF PAST DUE RECEIVABLES - 60 Days or More**  
**1998**

Gross Account Receivable (Excl. Trade)	PAST DUE 60 Days or More					Gross Accounts Receivable (Excl. Trade)	PAST DUE 60 Days or More	
	Amount	Percent					Amount	Percent
303,011	141,722	46.8%	JANUARY	JULY				
330,802	159,373	48.2%	FEBRUARY	AUGUST				
309,857	103,753	33.5%	MARCH	SEPTEMBER				
306,609	107,785	35.2%	APRIL	OCTOBER				
350,394	93,861	26.8%	MAY	NOVEMBER				
			JUNE	DECEMBER				

19

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HICKS BROADCASTING DIANA, L.L.C.  
WRBR  
For the Five Months Ending May 31, 1998

CURRENT MONTH	CURRENT BUDGET	OVER OR UNDER AMT	PER CENT VARIANCE	PRIOR YR ACTUAL	ACCOUNT NAME	YTD AMOUNT	YTD BUDGET	OVER OR UNDER AMT	PER CENT VARIANCE	PRIOR YR ACTUAL
					REVENUE					
\$178,287	\$205,000	(\$26,733)	(13.0%)	\$126,745	LOCAL	\$618,523	\$706,000	(\$87,477)	(12.4%)	\$504,720
16,370	24,000	(7,630)	(31.8%)	26,895	NATIONAL	111,287	89,000	22,287	25.0%	83,510
570		570			POLITICAL	1,800		1,800		
1,943	2,500	(557)	(22.3%)	621	TALENT	4,371	7,500	(3,129)	(41.7%)	4,195
					OTHER REVENUE	1,490		1,490		
197,150	231,500	(34,350)	(14.8%)	154,281	TOTAL REVENUE	737,471	802,500	(65,029)	(8.1%)	592,425
19,921	22,960	(3,039)	(13.2%)	17,865	AGENCY COMMISSIONS	75,418	79,900	(4,482)	(5.6%)	59,325
177,229	208,540	(31,311)	(15.5%)	136,396	NET REVENUE	662,053	722,600	(60,547)	(8.4%)	533,100
33,315	39,780	(6,465)	(16.3%)	19,938	SALES COMMISSIONS	115,626	135,280	(19,654)	(14.5%)	107,549
3,600	3,090	510	16.5%	3,287	NATIONAL REPS COMM	14,529	11,590	2,939	25.4%	9,953
5,575	6,790	(1,215)	(17.9%)	4,480	MUSIC LICENSE FEES	20,800	23,660	(2,860)	(12.1%)	17,330
134,739	158,880	(24,141)	(15.2%)	108,711	REVENUE NET OF COMM	511,098	552,070	(40,972)	(7.6%)	398,268
					DEPARTMENTAL EXPENSES					
2,258	12,775	(10,519)	(82.3%)	2,113	ENGINEERING	9,884	22,225	(12,341)	(55.5%)	8,758
21,361	23,040	(1,679)	(7.3%)	21,958	PROGRAMMING	107,390	132,905	(25,515)	(19.2%)	108,368
1,111	805	306	38.0%	879	NEWS	4,226	4,115	111	2.7%	4,038
8,018	8,995	(977)	(10.9%)	7,155	SALES	45,145	43,580	1,565	3.6%	40,794
11,858	14,125	(2,267)	(16.0%)	9,945	PROMOTION	23,964	47,625	(23,661)	(49.7%)	32,464
44,604	59,740	(15,136)	(25.3%)	42,050	TOTAL DEPT EXPENSE	190,589	250,430	(59,841)	(23.9%)	184,418
					MANAGEMENT EXPENSES					
18,494	15,575	2,919	18.7%	20,419	ADMIN & ACCOUNTING	67,750	78,615	(10,865)	(13.8%)	75,714
527	640	(113)	(17.7%)	694	CORPORATE INSURANCE	2,635	3,200	(565)	(17.7%)	3,487
3,182	3,660	(478)	(13.1%)	2,580	EMPLOYEE INSURANCE	17,524	18,300	(776)	(4.2%)	12,917
547	720	(173)	(24.0%)	545	CITY & COUNTY TAX	3,044	3,600	(556)	(15.4%)	4,086
4,857	5,150	(293)	(5.7%)	5,273	PAYROLL TAXES	21,625	20,180	1,445	7.1%	19,459
4,159	3,750	409	10.9%	3,783	RENT EXPENSE	18,844	18,600	244	1.3%	18,074
				65	BUILDING MAINTENANCE					65
5,000	1,000	4,000	400.0%	1,000	BAD DEBT EXPENSE	25,000	5,000	20,000	400.0%	5,000
	250	(250)	(100.0%)		PROFESSIONAL FEES	22	1,250	(1,228)	(98.2%)	376
10		10			MISCELLANEOUS EXPENSE	49		49		56
36,756	30,745	6,011	19.6%	34,359	TOTAL MANAGEMENT EXP	176,493	148,755	27,738	18.6%	139,214
81,360	90,485	(9,125)	(10.1%)	76,409	TOTAL EXPENSES	367,082	399,185	(32,103)	(8.0%)	333,632
53,379	68,395	(15,016)	(22.0%)	32,302	OPERATING CASH FLOW	144,016	152,885	(8,869)	(5.8%)	64,636
39.6%	43.0%			29.7%	PERCENT OF NET REVENUE	28.2%	27.7%			16.2%
(3,358)	(3,700)	344	(9.3%)	(3,682)	DEPRECIATION/AMORT (EXP)	(16,780)	(18,500)	1,720	(9.3%)	(18,387)
(2,029)	(1,985)	(44)	2.2%	(4,224)	INTEREST (EXPENSE)	(9,824)	(9,760)	(64)	0.7%	(22,756)
7,954	3,000	4,954	165.1%	2,393	TRADE REVENUE	16,285	15,000	1,285	8.6%	12,717
(1,501)	(3,000)	1,499	(50.0%)	(838)	TRADE (EXPENSE)	(16,586)	(15,000)	(1,586)	10.6%	(6,012)
(15)		(15)		(374)	NON OPERATING (EXPENSE)	(11,104)		(11,104)		(5,139)
54,432	62,710	(8,278)	(13.2%)	25,577	NET OPERATING PROFIT(LO	106,007	124,825	(18,818)	(15.0%)	23,059

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**McGLADREY & PULLEN, LLP**

Certified Public Accountants and Consultants

FEIN #42-0714325

121 West Franklin Street  
P.O. Box 99  
Elkhart, Indiana 46515

Tel: (219) 522-0410

Fax: (219) 295-2138

March 27, 1995

Hicks Broadcasting of Indiana, LLC  
P.O. Box 487  
Elkhart, IN 46515

Account No. 359-794-6 DWO

Invoice No. 9254

Amount Paid \$ \_\_\_\_\_

Please return top portion with your payment. Terms: Net 15 Days

359-794-6 Hicks Broadcasting of Indiana, LLC 03/27/95 Invoice # 9254

Services rendered through March 15, 1995 in connection with:

- review LLC agreement
- preparation of 1994 federal and state tax returns
- set-up permanent file information
- provide adjusting journal entries
- compute AMT preference
- make up schedule of elections
- meet with Bob and Mary to obtain capitalization and loan information of members. Tie out member loans
- obtain social security number information
- review and discuss loan agreement with Bob

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*max. exp*  
*May 5-17-95*

McGLADREY & PULLEN, LLP

PATH00012

**Federal Communications Commission**

Docket No. MM-98-66 Exhibit No. 117

Presented by MMB

Disposition Identified

Reporter [Signature] Received Oct 26, 98

Date 10-6-98 Rejected





**McGLADREY & PULLEN, LLP**

Certified Public Accountants and Consultants

FEIN #42-0714325

121 West Franklin Street  
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Tel: (219) 522-0410  
Fax: (219) 295-2138

Hicks Broadcasting of Indiana, LLC  
P.O. Box 487  
Elkhart, IN 46515

March 20, 1996

Account No. 359-794-6 DWO

Invoice No. 11802

Amount Paid \$ \_\_\_\_\_

Please return top portion with your payment. Terms: Net 15 Days

359-794-6 Hicks Broadcasting of Indiana, LLC 03/20/96 Invoice # 11802

Preparation of corporation federal and state income  
tax returns for the year ended December 31, 1995.

354.95

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5-22-96

mar  
5-22-96



**McGLADREY & PULLEN, LLP**

Certified Public Accountants and Consultants

FEIN #42-0714325

121 West Franklin Street  
P.O. Box 99  
Elkhart, Indiana 46515

Tel: (219) 522-0410  
Fax: (219) 295-2138

April 24, 1996

Hicks Broadcasting of Indiana, LLC  
P.O. Box 487  
Elkhart, IN 46515

Account No. 359-794-6 DWO

Invoice No. 12200

Amount Paid \$ \_\_\_\_\_

Please return top portion with your payment. Terms: Net 15 Days

359-794-6 Hicks Broadcasting of Indiana, LLC 04/24/96 Invoice # 12200  
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Services in connection with information provided  
concerning tax effects to members of LLC.

\$100

354.95

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6-5-96

April  
6/5

McGLADREY & PULLEN

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**McGLADREY & PULLEN, LLP**

Certified Public Accountants and Consultants

FEIN #42-0714325

121 West Franklin Street  
P.O. Box 99  
Elkhart, Indiana 46515

Tel: (219) 522-0410  
Fax: (219) 295-2138

Hicks Broadcasting of Indiana, LLC  
P.O. Box 487  
Elkhart, IN 46515

October 22, 1996

Account No. 359-794-6 JFM

Invoice No. 13504

Amount Paid \$ \_\_\_\_\_

Please return top portion with your payment. Terms: Net 15 Days

359-794-6 Hicks Broadcasting of Indiana, LLC 10/22/96 Invoice # 13504  
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Tax assistance provided as of October 15, 1996  
in connection with Internal Revenue Service  
exam.

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✓ 354.95  
~~354.95~~

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10-30-96

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McGLADREY & PULLEN, LLP

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**McGLADREY & PULLEN, LLP**

Certified Public Accountants and Consultants

FEIN #42-0714325

121 West Franklin Street  
P.O. Box 99  
Elkhart, Indiana 46515

Tel: (219) 522-0410  
Fax: (219) 295-2138

52620

November 14, 1996

Hicks Broadcasting of Indiana, LLC  
P.O. Box 487  
Elkhart, IN 46515

Account No. 359-794-6 JFM

Invoice No. 13581

Amount Paid \$ \_\_\_\_\_

Please return top portion with your payment. Terms: Net 15 Days

359-794-6 Hicks Broadcasting of Indiana, LLC 11/14/96 Invoice # 13581  
-----

Assistance with Internal Revenue Service  
examination provided as of October 31, 1996.

\$640

354.95

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11-20-96

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**McGLADREY & PULLEN, LLP**

Certified Public Accountants and Consultants

FEIN #42-0714325

121 West Franklin Street  
P.O. Box 99  
Elkhart, Indiana 46515

Tel: (219) 522-0410

Fax: (219) 295-2138

52620

January 13, 1997

Hicks Broadcasting of Indiana, LLC  
P.O. Box 487  
Elkhart, IN 46515

Account No. 359-794-6 JFM

Invoice No. 13916

Amount Paid \$ \_\_\_\_\_

Please return top portion with your payment. Terms: Net 15 Days

359-794-6 Hicks Broadcasting of Indiana, LLC 01/13/97 Invoice # 13916

Assistance with Internal Revenue Service  
representation for period ended December 31,  
1996.

\$580

OK - per Dave Atwell

Pi

AL 354.95

48123  
2-19-97

per E.Y.

PMY

2/19/97

McGLADREY & PULLEN, LLP

PATH00030



**McGLADREY & PULLEN, LLP**

Certified Public Accountants and Consultants

FEIN #42-0714325

121 West Franklin Street  
P.O. Box 99  
Elkhart, Indiana 46515

Tel: (219) 522-0410  
Fax: (219) 295-2138

52620

February 14, 1997

Hicks Broadcasting of Indiana, LLC  
P.O. Box 487  
Elkhart, IN 46515

Account No. 359-794-6 JFM

Invoice No. 14126

Amount Paid \$ \_\_\_\_\_

Please return top portion with your payment. Terms: Net 15 Days

359-794-6 Hicks Broadcasting of Indiana, LLC 02/14/97 Invoice # 14126

Internal Revenue Service examination assistance  
including amended return preparation and meetings  
with agent.

\$1,885

48243  
2/26/97

OK  
354.95

McGLADREY & PULLEN, LLP

PATH00031



**McGLADREY & PULLEN, LLP**

Certified Public Accountants and Consultants

FEIN #42-0714325

121 West Franklin Street  
P.O. Box 99  
Elkhart, Indiana 46515

Tel: (219) 522-0410

Fax: (219) 295-2138

52620

March 15, 1997

Hicks Broadcasting of Indiana, LLC  
P.O. Box 487  
Elkhart, IN 46515

Account No. 359-794-6 JFM

Invoice No. 14321

Amount Paid \$ \_\_\_\_\_

Please return top portion with your payment. Terms: Net 15 Days

359-794-6 Hicks Broadcasting of Indiana, LLC 03/15/97 Invoice # 14321

Preparation of 1996 federal and state returns,  
AMT depreciation computation, related accounting  
assistance.

\$990

OK  
354.95

5/15/97  
mar

McGLADREY & PULLEN, LLP

PATH00032



**McGLADREY & PULLEN, LLP**

Certified Public Accountants and Consultants

FEIN #42-0714325

121 West Franklin Street  
P.O. Box 99  
Elkhart, Indiana 46515

Tel: (219) 522-0410  
Fax: (219) 295-2138

~~4880~~  
52620

Hicks Broadcasting of Indiana, LLC  
P.O. Box 487  
Elkhart, IN 46515

March 25, 1997

Account No. 359-794-6 JFM

Invoice No. 14463

Amount Paid \$ \_\_\_\_\_

Please return top portion with your payment. Terms: Net 15 Days

359-794-6 Hicks Broadcasting of Indiana, LLC 03/25/97 Invoice # 14463

Tax accounting assistance provided as of  
March 15, 1997 in connection with distri-  
bution considerations including discussions  
with Robert Watson.

\$440

354.95

OK

COPY TO  
PAVE HICKS PLEASE

4880  
52620

nan

McGLADREY & PULLEN, LLP

PATH00033





**McGLADREY & PULLEN, LLP**

Certified Public Accountants and Consultants

FEIN #42-0714325

McGladrey & Pullen, LLP  
121 West Franklin Street  
P.O. Box 99  
Elkhart, IN 46515-0099  
Phone (219) 522-0410  
Fax (219) 295-2138

HICKS BROADCASTING OF INDIANA, LLC  
P.O. BOX 487  
ELKHART IN 46515

May 04, 1998

Account No. 359-794-6 JFM

Invoice No. 37339

Amount Paid \$ \_\_\_\_\_

Please return top portion with your payment.

Terms: Net upon receipt

359-794-6 Hicks Broadcasting of Indiana, LLC

05/04/98

Invoice # 37339

Tax distribution assistance as of April 15, 1998.

\$240.00

Total Due

\$240.00

03-35-9500

OK

Approved for  
Payment  
5/12/98  
D. Fraas

14009  
5/13/98

McGLADREY & PULLEN, LLP

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# Audience Development Group

DATE: 12/1/95

CLIENT: WRBR FM  
237 West Edison Road  
Mishawaka, IN 46545

## INVOICE OF PROGRAMMING/RESEARCH SERVICES

Outstanding Balance: \$820.00  
Month Of: November 800.00  
Expenses: 27.00  
TOTAL: \$1,647.00

pd 11/29

827.00

351.45

SIL

39686  
12-27-95

Nov  
12-27

~~TOTAL \$1,647.00~~

Thank You - AUDIENCE DEVELOPMENT GROUP  
2025 E. Beltline SE Suite 205 • Grand Rapids, Michigan 49546 • 616.940.8309 FAX 616.940.9105

PATH00011

**Federal Communications Commission**

Docket No. MM-98-66 Exhibit No. 118

Presented by MMB

Di. position \_\_\_\_\_

Reporter (Signature)

Date 10-16-98

Identified 57  
Received 05/21/1999  
Rejected \_\_\_\_\_



Audience Development Group

DATE: 1/1/96

CLIENT: WRBR FM  
237 West Edison Road  
Mishawaka, IN 46545

INVOICE OF PROGRAMMING/RESEARCH SERVICES

Outstanding Balance:  
Month Of: December \$900.00  
Expenses: 20.00  
TOTAL: \$920.00

SK

351.45

L.L. C. '95 WRBR Radio  
Hicks Broadcasting of Indiana

TOTAL: \$920.00

Thank You - AUDIENCE DEVELOPMENT GROUP  
2025 E. Beltline SE Suite 205 • Grand Rapids, Michigan 49546 • 616.940.8309 FAX 616.940.9105

PATH00027

50377



# Audience Development Group

DATE: 11/1/96

CLIENT: MIX 96 FM  
140 Monroe Center  
Grand Rapids, MI 49503

---

## INVOICE OF PROGRAMMING/RESEARCH SERVICES

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Outstanding Balance: \$1,033.00  
Month Of: October 1,000.00  
Expenses: 12.00  
TOTAL: ~~2,045.00~~

OCTOBER  
1012.00

J.H. 11/5

1012.00

46252  
11-13-96

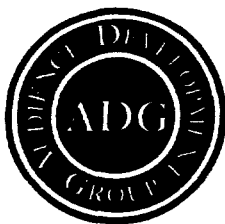
641.45  
VA.

TOTAL: \$2,045.00

Oct

Thank You - AUDIENCE DEVELOPMENT GROUP  
2025 E. Beltline SE Suite 205 • Grand Rapids, Michigan 49546 • 616.940.8309 FAX 616.940.9105

PATH00015



## Audience Development Group

DATE: 11/1/96

CLIENT: WRBR FM  
237 West Edison Road  
Mishawaka, IN 46545

---

### INVOICE OF PROGRAMMING/RESEARCH SERVICES

---

Outstanding Balance:

Month Of: ~~October~~ <sup>Nov</sup> \$900.00

Expenses: 24.00

TOTAL: \$924.00

351.45



46089  
11/6/96

Nov

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TOTAL: \$924.00 *mf*

Thank You – AUDIENCE DEVELOPMENT GROUP  
2025 E. Beltline SE Suite 205 • Grand Rapids, Michigan 49546 • 616.940.8309 FAX 616.940.9105

PATH00016

50377



## Audience Development Group

DATE: 12/1/96

CLIENT: WRBR FM  
237 West Edison Road  
Mishawaka, IN 46545

---

### INVOICE OF PROGRAMMING/RESEARCH SERVICES

---

Outstanding Balance:

Month Of: November \$900.00

Expenses: 38.00

TOTAL: \$938.00

351.45

L.L. / Mike / Linda /  
Hicks Broadcasting of Indiana



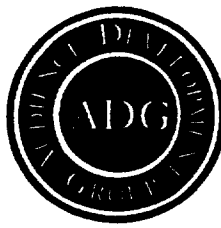
TOTAL: \$938.00

Thank You - AUDIENCE DEVELOPMENT GROUP

2025 E. Beltline SE Suite 205 • Grand Rapids Michigan 49546 • 616 040 8200 FAX 616 040 0105

PATH00014





# Audience Development Group

DATE: 2/1/97

CLIENT: WAKX FM  
140 Monroe Center  
Grand Rapids, MI 49503

## INVOICE OF PROGRAMMING/RESEARCH SERVICES

Outstanding Balance:

Month Of: January \$1,400.00

Expenses:

TOTAL: \$1,400.00

641.45  
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Monroe -  
expenses  
2/3

47943  
2/12/97

Jan

TOTAL \$1,400.00

ny

Thank You - AUDIENCE DEVELOPMENT GROUP

2025 E. Beltline SE Suite 205 • Grand Rapids, Michigan 49546 • 616.940.8309 FAX 616.940.9105

PATH00028



## Audience Development Group

DATE: 12/1/97

CLIENT: WRBR FM  
237 West Edison Road  
Mishawaka, IN 46545  
accounts payable

---

### INVOICE OF PROGRAMMING/RESEARCH SERVICES

---

Outstanding Balance: \$926.00  
Month Of: November 900.00  
Expenses: 61.00 (includes miles)  
TOTAL: \$1,887.00

*SK*

35-~~4~~5143

*961.00*  
*mf*

TOTAL \$1,887.00 *mf*

Thank You - AUDIENCE DEVELOPMENT  
2025 E. Beltline SE Suite 205 • Grand Rapids •

PATH00026

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117

# EQUAL EMPLOYMENT OPPORTUNITY

## EMPLOYER INFORMATION REPORT EEO-1

Revised Form 100  
(Rev. 4-68)  
O.M.B. No. 2940-0007  
EXPIRES 12/31/83  
100-213

- Equal Employment Opportunity Commission
- Office of Federal Contract Compliance Programs (Labor)

UF 3

CO=A24326-4  
U=A24326-4

EI=00000000-0  
CC=9  
MSN=90114516  
MC=00000

S=2

PATHFINDER COMMUNICATIONS CORP  
PATHFINDER COMMUNICATIONS CORP  
421 S 2ND ST  
ELKHART

RETURN COMPLETED REPORT TO:  
THE JOINT REPORTING COMMITTEE  
P.O. BOX 779  
NORFOLK, VA 23501

IN 46516  
USE THIS FORM FOR YOUR CONSOLIDATED REPORT. PHONE: (904) 461-1213

### Section A—TYPE OF REPORT

Refer to instructions for number and types of reports to be filed.

1. Indicate by marking in the appropriate box the type of reporting unit for which this copy of the form is submitted (MARK ONLY ONE BOX).

(1) ☐ Single-establishment Employer Report

Multi-establishment Employer:

- (2) ☐ Consolidated Report (Required)  
(3) ☐ Headquarters Unit Report (Required)  
(4) ☐ Individual Establishment Report (submit one for each establishment with 50 or more employees)  
(5) ☐ Special Report

2. Total number of reports being filed by this Company (Answer on Consolidated Report only) 2

### Section B—COMPANY IDENTIFICATION (To be answered by all employers)

#### 1. Parent Company

a. Name of parent company (owns or controls establishment in item 2) omit if same as label

Address (Number and street)

City or town

State

ZIP code

#### 2. Establishment for which this report is filed. (Omit if same as label)

a. Name of establishment

Address (Number and street)

City or Town

County

State

ZIP code

b. Employer Identification No. (IRS 9-DIGIT TAX NUMBER)

c. Was an EEO-1 report filed for this establishment last year? ☒ Yes ☐ No

### Section C—EMPLOYERS WHO ARE REQUIRED TO FILE (To be answered by all employers)

- ☒ Yes ☐ No 1. Does the entire company have at least 100 employees in the payroll period for which you are reporting?
- ☐ Yes ☒ No 2. Is your company affiliated through common ownership and/or centralized management with other entities in an enterprise with a total employment of 100 or more?
- ☐ Yes ☒ No 3. Does the company or any of its establishments (a) have 50 or more employees AND (b) is not exempt as provided by 41 CFR 60-1.5, AND either (1) is a prime government contractor or first-tier subcontractor, and has a contract, subcontract, or purchase order amounting to \$50,000 or more, or (2) serves as a depository of Government funds in any amount or is a financial institution which is an issuing and paying agent for U.S. Savings Bonds and Savings Notes?

If the response to question C-3 is yes, please enter your Dun and Bradstreet identification number (if you have one):

NOTE: If the answer is yes to questions 1, 2, or 3, complete the entire form; otherwise skip to Section G.

NSN 7540-00-180-6384

PATH01747

**Federal Communications Commission**

Docket No. MM-98-166 Exhibit No. 119

Presented by MMB

Di position \_\_\_\_\_

Reporter [Signature]

Date 11-6-98

Identified \_\_\_\_\_

Received Oct 26 98

Rejected \_\_\_\_\_

## Section D—EMPLOYMENT DATA

Employment at this establishment—Report all permanent full-time and part-time employees including apprentices and on-the-job trainees unless specifically excluded as set forth in the instructions. Enter the appropriate figures on all lines and in all columns. Blank spaces will be considered as zeros.

JOB CATEGORIES		NUMBER OF EMPLOYEES										
		OVERALL TOTALS (SUM OF COL. B THRU K)	MALE					FEMALE				
			WHITE (NOT OF HISPANIC ORIGIN)	BLACK (NOT OF HISPANIC ORIGIN)	HISPANIC	ASIAN OR PACIFIC ISLANDER	AMERICAN INDIAN OR ALASKAN NATIVE	WHITE (NOT OF HISPANIC ORIGIN)	BLACK (NOT OF HISPANIC ORIGIN)	HISPANIC	ASIAN OR PACIFIC ISLANDER	AMERICAN INDIAN OR ALASKAN NATIVE
		A	B	C	D	E	F	G	H	I	J	K
Officials and Managers	1	30	23					7				
Professionals	2	59	43	1	1		2	9	1	1	1	
Technicians	3	3	3									
Sales Workers	4	29	16					11	1		1	
Office and Clerical	5	11						9	2			
Craft Workers (Skilled)	6											
Operatives (Semi-Skilled)	7	1						1				
Laborers (Unskilled)	8											
Service Workers	9											
TOTAL	10	*133	85	1	1		2	37	4	1	2	
Total employment reported in previous EEO-1 report	11	239	131	4	1	0	0	67	5	0	1	0

NOTE: Omit questions 1 and 2 on the Consolidated Report.

1. Date(s) of payroll period used: **7/30/94** 2. Does this establishment employ apprentices? ☐ Yes ☒ No

## Section E—ESTABLISHMENT INFORMATION (Omit on the Consolidated Report)

1. What is the major activity of this establishment? (Be specific, i.e., manufacturing steel castings, retail grocer, wholesale plumbing supplies, title insurance, etc. Include the specific type of product or type of service provided, as well as the principal business or industrial activity.)

radio broadcasting

OFFICE USE ONLY

g.

## Section F—REMARKS

Use this item to give any identification data appearing on last report which differs from that given above, explain major changes in composition or reporting units and other pertinent information.

\*A time brokerage agreement was entered into on 4/7/94 for former WCKY (now WSAI) with CR Acquisition, Inc.; Cincinnati. A time brokerage agreement was entered into on 4/7/94 for former WIMJ (now WPPT) with Jacor Broadcasting, Cincinnati. Certain Employees also perform services for stations WQHK-AM/WHEZ-FM pursuant to a Joint Operating Agreement dated 12/21/92. A time brokerage agreement was entered into on 8/1/94 for WKEZ with Holland Communications Inc.

## Section G—CERTIFICATION (See Instructions G)

- Check one ☒ All reports are accurate and were prepared in accordance with the instructions (check on consolidated only) ☐ This report is accurate and was prepared in accordance with the instructions.

Name of Certifying Official	Title	Signature	Date
H. David Hayes	Dir. Staff Development		9/29/94
Name of person to contact regarding this report (Type or print)	Address (Number and Street)		
H. David Hayes	421 South Second Street		
Title	City and State	ZIP Code	Telephone Number (Including Area Code)
Dir. Staff Development	Elkhart, IN	46513	219 295 2500
Extension			

All reports and information obtained from individual reports will be kept confidential as required by Section 709(e) of Title VII. WILLFULLY FALSE STATEMENTS ON THIS REPORT ARE PUNISHABLE BY LAW, U.S. CODE, TITLE 18, SECTION 1001.

PATH01748

WTRC/WBYT/WRBR Radio - Elkhart, IN - CLASSIFICATION OF EMPLOYEES FOR 1994 EEO-1 REPORT  
(Payroll Period Ended 7-30-94)

FULL TIME		PART TIME	
MALE	FEMALE	MALE	FEMALE
<b>OFFICIALS &amp; MANAGERS</b>			
S. Kline, Gen. Mgr. (WBYT/WRBR)	D. Pollard, Off. Mgr. (WTRC)		
R. Rhodes, Gen. Mgr. (WTRC)	D. Hatfield, News Dir.		
T. Rogers, News Dir. (WTRC)			
A. Streich, Prog. Dir. (WTRC)			
K. Hull, Oper. Mgr. (WBYT)			
B. Williams, Sales Mgr. (WTRC)			
R. Henning, Prog. Dir. (WRBR)			
D. Miholer, Prog. Dir. (WBYT)			
<b>PROFESSIONALS</b>			
V. Turner, Sports Director	L. Kosty, Announcer	J. Goldbach, Announcer	M. Deschamphelaere, Ann.
W. Vilmure, Announcer	K. Buda, Announcer	B. Nickles, Announcer	H. Slomowitz, Announcer
R. Zielinski, Announcer	W. Taylor, Announcer	G. Reese, Announcer	
S. Bokor, Announcer	M. Poepppe, Prod/Continuity	J. Gall, Reporter	
G. Hicks, Announcer	T. Wells, Announcer	M. Lowry, Announcer	
D. Thornton, Announcer		R. Howard, Announcer	
		B. Hague, Announcer	
		M. Thompson, Announcer	
<b>TECHNICIANS</b>			
<b>SALES</b>			
R. Cyrs, Acct. Exec.	K. Kehr, Acct. Exec.		
A. Jones, Acct. Exec.	A. Richard, Acct. Exec.		
P. Szrom, Acct. Exec.	M. Covey, Acct. Exec.		
R. O'Day, Acct. Exec.	T. Barros, Acct. Exec.		
	P. Pozzi, Acct. Exec.		

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# EQUAL EMPLOYMENT OPPORTUNITY

- Equal Employment Opportunity Commission
- Office of Federal Contract Compliance Programs (Labor)

## EMPLOYER INFORMATION REPORT EEO-1

G.M.E. No. 3046-0007  
EXPIRES 12/31/93  
100-213

1 OF 2

CORRECTED - 4/3/96

CO=A24326-4  
J=A24326-4

FI=00000000-0

CC=400

MS4=90053403

MC=00000

S=2

FEDERATED MEDIA  
FEDERATED MEDIA  
421 S 2ND ST  
ELKHART

RETURN COMPLETED REPORT TO:  
THE JOINT REPORTING COMMITTEE  
P.O. BOX 779  
NORFOLK, VA 23501

IN 46516  
USE THIS FORM FOR YOUR CONSOLIDATED REPORT. PHONE: (304) 461-1213

### Section A—TYPE OF REPORT

Refer to instructions for number and types of reports to be filed.

1. Indicate by marking in the appropriate box the type of reporting unit for which this copy of the form is submitted (MARK ONLY ONE BOX).

(1) ☐ Single-establishment Employer Report

Multi-establishment Employer:

- (2) ☒ Consolidated Report (Required)  
(3) ☐ Headquarters Unit Report (Required)  
(4) ☐ Individual Establishment Report (submit one for each establishment with 50 or more employees)  
(5) ☐ Special Report

2. Total number of reports being filed by this Company (Answer on Consolidated Report only) 2

### Section B—COMPANY IDENTIFICATION (To be answered by all employers)

1. Parent Company

a. Name of parent company (owns or controls establishment in item 2) omit if same as label

Address (Number and street)

City or town

State

ZIP code

2. Establishment for which this report is filed. (Omit if same as label)

a. Name of establishment

Address (Number and street)

City or Town

County

State

ZIP code

b. Employer Identification No. (IRS 9-DIGIT TAX NUMBER)

3 5 1 1 8 0 4 6 1

c. Was an EEO-1 report filed for this establishment last year? ☒ Yes ☐ No

### Section C—EMPLOYERS WHO ARE REQUIRED TO FILE (To be answered by all employers)

- ☒ Yes ☐ No 1. Does the entire company have at least 100 employees in the payroll period for which you are reporting?  
☐ Yes ☒ No 2. Is your company affiliated through common ownership and/or centralized management with other entities in an enterprise with a total employment of 100 or more?  
☐ Yes ☒ No 3. Does the company or any of its establishments (a) have 50 or more employees AND (b) is not exempt as provided by 41 CFR 60-1.5, AND either (1) is a prime government contractor or first-tier subcontractor, and has a contract, subcontract, or purchase order amounting to \$50,000 or more, or (2) serves as a depository of Government funds in any amount or is a financial institution which is an issuing and paying agent for U.S. Savings Bonds and Savings Notes?

If the response to question C-3 is yes, please enter your Dun and Bradstreet identification number (if you have one):

NOTE: If the answer is yes to questions 1, 2, or 3, complete the entire form, otherwise skip to Section G.

**Federal Communications Commission**

Docket No. MM-98-66 Exhibit No. 120

Presented by HMB

Disposition Identified

Reporter [Signature] Received Oct 26, 98

Date 10-6-98 Rejected

### Section D—EMPLOYMENT DATA

Employment at this establishment—Report all permanent full-time and part-time employees including apprentices and on-the-job trainees unless specifically excluded as set forth in the instructions. Enter the appropriate figures on all lines and in all columns. Blank spaces will be considered as zeros.

JOB CATEGORIES		NUMBER OF EMPLOYEES										
		OVERALL TOTALS (SUM OF COL. 8 THRU K)	MALE					FEMALE				
			WHITE (NOT OF HISPANIC ORIGIN)	BLACK (NOT OF HISPANIC ORIGIN)	HISPANIC	ASIAN OR PACIFIC ISLANDER	AMERICAN INDIAN OR ALASKAN NATIVE	WHITE (NOT OF HISPANIC ORIGIN)	BLACK (NOT OF HISPANIC ORIGIN)	HISPANIC	ASIAN OR PACIFIC ISLANDER	AMERICAN INDIAN OR ALASKAN NATIVE
		A	B	C	D	E	F	G	H	I	J	K
Officials and Managers	1	30	24					6				
Professionals	2	70	55	1			1	12	1			
Technicians	3	4	4									
Sales Workers	4	36	19	1				15			1	
Office and Clerical	5	16						13	2	1		
Craft Workers (Skilled)	6											
Operatives (Semi-Skilled)	7	5	2					3				
Laborers (Unskilled)	8											
Service Workers	9											
TOTAL	10	161	104	2	0	0	1	49	3	1	1	0
Total employment reported in previous EEO-1 report	11	233	85	1	1	1	2	37	4	1	2	1

NOTE: Omit questions 1 and 2 on the Consolidated Report.

1. Date(s) of payroll period used: **9/27/95** 2. Does this establishment employ apprentices?  
1 ☐ Yes 2 ☒ No

### Section E—ESTABLISHMENT INFORMATION (Omit on the Consolidated Report)

1. What is the major activity of this establishment? (Be specific, i.e., manufacturing steel castings, retail grocer, wholesale plumbing supplies, title insurance, etc. Include the specific type of product or type of service provided, as well as the principal business or industrial activity.)

OFFICE  
USE  
ONLY

g.

### Section F—REMARKS

Use this item to give any identification data appearing on last report which differs from that given above, explain major changes in composition or reporting units and other pertinent information.

**—CERTAIN EMPLOYEES ALSO PERFORM SERVICES FOR KQLL-AM/FM, WQHK-FM AND WRBR-FM pursuant to joint operating or time brokerage agreements.**

### Section G—CERTIFICATION (See Instructions G)

- Check one 1 ☐ All reports are accurate and were prepared in accordance with the instructions (check on consolidated only)  
2 ☐ This report is accurate and was prepared in accordance with the instructions.

Name of Certifying Official	Title	Signature	Date
<b>E. DAVID HAYES</b>	<b>DIR. STAFF DEVELOPMENT</b>	<i>[Signature]</i>	<b>10/24/95</b>
Name of person to contact regarding this report (Type or print)	Address (Number and Street)		
<b>E. JAVIS HAYES</b>	<b>421 SOUTH 2ND STREET</b>		
Title	City and State	ZIP Code	Telephone Number (Including Area Code)
<b>DIR. STAFF DEVELOPMENT</b>	<b>ELKHART, IN</b>	<b>46516</b>	<b>219 295 2500</b>
		Extension	

All reports and information obtained from individual reports will be kept confidential as required by Section 709(e) of Title VII.  
WILLFULLY FALSE STATEMENTS ON THIS REPORT ARE PUNISHABLE BY LAW, U.S. CODE, TITLE 18, SECTION 1001.

PATH01743

## Section D—EMPLOYMENT DATA

Employment at this establishment—Report all permanent full-time and part-time employees including apprentices and on-the-job trainees unless specifically excluded as set forth in the instructions. Enter the appropriate figures on all lines and in all columns. Blank spaces will be considered as zeros.

JOB CATEGORIES		NUMBER OF EMPLOYEES										
		OVERALL TOTALS (SUM OF COL. 8 THRU K)	MALE					FEMALE				
			WHITE (NOT OF HISPANIC ORIGIN)	BLACK (NOT OF HISPANIC ORIGIN)	HISPANIC	ASIAN OR PACIFIC ISLANDER	AMERICAN INDIAN OR ALASKAN NATIVE	WHITE (NOT OF HISPANIC ORIGIN)	BLACK (NOT OF HISPANIC ORIGIN)	HISPANIC	ASIAN OR PACIFIC ISLANDER	AMERICAN INDIAN OR ALASKAN NATIVE
		A	B	C	D	E	F	G	H	I	J	K
Officials and Managers	1	6	5					1				
Professionals	2	9	4					4	1			
Technicians	3											
Sales Workers	4	4	1					3				
Office and Clerical	5	1						1				
Craft Workers (Skilled)	6											
Operatives (Semi-Skilled)	7	1	1									
Laborers (Unskilled)	8											
Service Workers	9											
TOTAL	10	21	11					9	1			
Total employment reported in previous EEO-1 report	11	133	85	1	1	0	2	37	4	1	2	0

NOTE: Omit questions 1 and 2 on the Consolidated Report.

1. Date(s) of payroll period used:

2. Does this establishment employ apprentices?

1 ☐ Yes 2 ☐ No

## Section E—ESTABLISHMENT INFORMATION (Omit on the Consolidated Report)

1. What is the major activity of this establishment? (Be specific, i.e., manufacturing steel castings, retail grocer, wholesale plumbing supplies, title insurance, etc. Include the specific type of product or type of service provided, as well as the principal business or industrial activity.)

OFFICE  
USE  
ONLY

6.

## Section F—REMARKS

Use this item to give any identification data appearing on last report which differs from that given above, explain major changes in composition or reporting units and other pertinent information.

## Section G—CERTIFICATION (See Instructions G)

Check one  
1 ☐ All reports are accurate and were prepared in accordance with the instructions (check on consolidated only)  
2 ☐ This report is accurate and was prepared in accordance with the instructions.

Name of Certifying Official	Title	Signature	Date
Name of person to contact regarding this report (Type or print)		Address (Number and Street)	
Title	City and State	ZIP Code	Telephone Number (Including Area Code)
		Extension	

All reports and information obtained from individual reports  
WILLFULLY FALSE STATEMENTS ON THIS REPORT

Not confidential as required by Section 709(e) of Title VII  
BY LAW, U.S. CODE, TITLE 18, SECTION 1002

PATH01744

**WTRC/WBYT/WRBR RADIO - ELKHART, INDIANA**  
**CLASSIFICATION OF EMPLOYEES FOR 1995 EEO REPORT**  
**(PAYROLL PERIOD ENDED 9-23-95)**

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page 2 of 2

**PART TIME**

**PROFESSIONALS - MALE:**

nd - w- B. Nickles, Announcer (WRBR/WBYT)  
- w- G. Reese, Announcer (WRBR)  
w- D. Ferguson, Announcer (WBYT)  
w- M. Lowry, Announcer (WTRC)  
w- R. Howard, Announcer (WTRC)  
w- M. Thompson, Announcer (WTRC)  
w- B. Hague, Announcer (WTRC)

**PROFESSIONALS - FEMALE:**

w- M. Deschamphelaere, Annr. (WRBR)  
w- M. Gianinno, Announcer (WTRC)

**OFFICE & CLERICAL - MALE:**

None

**OFFICE & CLERICAL - FEMALE:**

w- J. Steltner, Telemarket (WTRC)  
w- C. Kurtz, Sales Asst. (WTRC)

**CRAFTSMEN - SILLED - MALE:**

None

**CRAFTSMEN - SKILLED - FEMALE:**

None

**OPERATIVES - SEMI-SKILLED-MALE:**

w- S. Hess, Board Op. (WBYT/WRBR)

**OPERATIVE-SEMI-SKILLED - FEMALE:**

w- K. Roderick, Board Op. (WTRC)

**LABORERS - UNSKILLED - MALE:**

None

**LABORERS - UNSKILLED- FEMALE:**

None

**SERVICE WORKERS - MALE:**

None

**SERVICE WORKERS - FEMALE:**

None

PATH01745

OCT 11 1995

**WTRC/WBYT/WRBR RADIO - ELKAHRT INDIANA**  
**CLASSIFICATION OF EMPLOYEES FOR 1995 EEO REPORT**  
**(PAYROLL PERIOD ENDED 9-23-95)**

page 1 of 2

**FULL TIME**

**(OFFICIALS & MANAGERS) - MALE:**

w- S. Kline, Gen. Mgr. (WBYT/WRBR)  
w- R. Rhodes, Gen Mgr. (WTRC)  
w- T. Rogers, News Dir. (WTRC)  
w- A. Streich, Prog. Dir. (WTRC)  
w- K. Hull, Oper. Mngr. (WBYT/WRBR)  
w- B. Williams, Sales Mgr. (WBYT/WRBR)  
w- R. Henning, Chief Engr. (WRBR/WBYT)  
w- D. Miholer, Prog. Dir. (WBYT/WRBR)

**(OFFICIALS & MANAGERS - FEMALE:**

w- D. Pollard Off. Mgr. (WTRC)  
w- M. Whitten Off. Mgr. (WBYT/WRBR)  
w- P. Pozzi, Sales Mgr. (WTRC) -

**(PROFESSIONALS) - Male:**

w- V. Turner, Sports Dir. (WTRC/WBYT/WRBR)  
w- W. Vilmure, Announcer (WTRC)  
w- J. Dial, Announcer (WBYT)  
w- B. Beaver, Announcer (WTRC)  
w- Hicks, Announcer (WBYT/WRBR)  
w- D. Thomson, Announcer (WRBR)  
w- J. Goldbach, Announcer (WRBR)  
w- J. Gall, Reporter (WTRC/WRBR/WBYT)

**(PROFESSIONALS - FEMALE:**

w- L. Kosty, Announcer (WBYT)  
w- K. Buda, Announcer (WBYT)  
w- W. Taylor, Announcer (WBYT)  
w- M. Poeppe, Prod/Continuity (WBYT)  
w- T. Wells, Announcer (WBYT)

**TECHNICIANS**

None

**SALES - MALE:**

w- A. Jones, Acct. Exec. (WTRC)  
w- P. Szrom, Acct. Exec. (WBYT)  
w- S. McBryde, Acct. Exec. (WRBR)  
w- A. Williams, Acct. Exec. (WRBR)  
w- S. Troyer, Acct. Exec. (WTRC)

**SALES - FEMALE:**

w- L. Niespodtzianny, Acct. Exec. (WBYT)  
w- A. Richard, Acct. Exec. (WBYT)  
w- M. Covey, Acct. Exec. (WRBR)  
w- S. Dille, Acct. Exec. (WRBR)  
w- K. Worland, Acct. Exec. (WRBR)  
w- R. Graham, Acct. Exec. (WBYT)  
w- S. Anderson, Acct. Exec. (WTRC)  
w- C. Wright, Acct. Exec. (WTRC)

**OFFICE & CLERICAL - FEMALE:**

w- T. Pickering, Sales Asst (WBYT/WRBR)  
w- M. Ambler, Inside Sales Coord. (WTRC)

PATH01746